

## BearingPoint and REALTECH successfully implement IM/3 in the pharmaceutical industry

Application integration and enterprise-wide data exchange are key challenges in practically all IT projects. When it comes to SAP-centric landscapes, there's no place for time-consuming, manual interface programming. That's why today's enterprises are increasingly opting for cutting-edge tools such as IM/3 from REALTECH. This approach has the backing of management consultants at BearingPoint.

: success story

**BearingPoint**

**BearingPoint**



Holger Reimer  
BearingPoint consultant

*"In the strictly regulated pharmaceutical industry, changes to statutory requirements are frequent, making flexible integration solutions a priority.*

*To ensure their competitive edge, companies have to adapt quickly and efficiently to new needs. IM/3 enables them to rapidly implement new interfaces."*



**REALTECH**  
software



## IM/3: A healthy solution to the needs of pharmaceutical companies

In the pharmaceutical industry, modifications to the legal framework are commonplace, impacting key business processes, and entailing changes to existing enterprise applications. If pharmaceutical companies deploy solutions from multiple vendors, their interface software is also affected.



It is therefore essential that these companies employ a flexible, clearly structured interface tool that enables software engineers to work quickly and efficiently.

These are precisely the strengths of IM/3, the powerful SAP R/3 add-on from REALTECH. Anyone with R/3 experience can quickly and easily understand IM/3 logic, and use the entire range of SAP functionality. IM/3 is integrated into the standard SAP R/3 transport methodologies (development, test, and production systems), ensuring reliable testing, with no need for additional investment in hardware, infrastructure or training.

In this sector, all changes to IT systems are subject to validation. As an SAP-approved add-on, IM/3 ensures that SAP systems can be modified without the need to renew validation. This ensures that both technical and organizational aspects of modifications can be implemented quickly and cost-effectively.

To keep their day-to-day business running smoothly, pharmaceutical companies typically require functionality that allows orders from wholesalers to be placed to a central database, and external product information to be uploaded.

*"To ensure smooth data transfer, we offer a simple IM/3-based solution to automatically upload wholesalers' orders to the SAP system via EDI,"* explains BearingPoint consultant

Holger Reimer. *"With the help of an RFC server concept and minimal system modifications, the solution not only establishes the link, but also automatically selects the relevant data,"* adds Reimer with regard of the IM/3 add-on IM/3 Xchange.

One of the features that differentiates IM/3 from other solutions of its kind is the option of displaying an interface process that has failed for in-depth analysis. Errors can be resolved quickly and effectively since users do not require specialist technical knowledge to work through the individual steps. This is particularly attractive for small enterprises without their own IT organization, since responsibility can be directly transferred to the user department.

Moreover, all actions are logged, from data transfer to final processing within the SAP system, ensuring the end-to-end audit trail required for validation.

## Background: BearingPoint

BearingPoint is one of the world's largest business consulting, systems integration and managed services firms. BearingPoint's portfolio helps customers increase their revenue, reduce costs, and achieve control over processes by accessing business-critical information.

For more information, visit:  
[www.bearingpoint.de](http://www.bearingpoint.de)



### IM/3 from REALTECH at a glance

IM/3 is a flexible integration tool for SAP system landscapes. The software is used in the development and standardization of interfaces between SAP and non-SAP systems and is an SAP-approved add-on. IM/3 provides the entire infrastructure for developing interface programs. Comprehensive monitoring and end-to-end management tools enable automatic 24-hour operation of all interface processes including end-to-end monitoring.