



REALTECH AG

Fiscal Year 2000

30 March 2001

Daniele Di Croce

Spokesperson and CFO

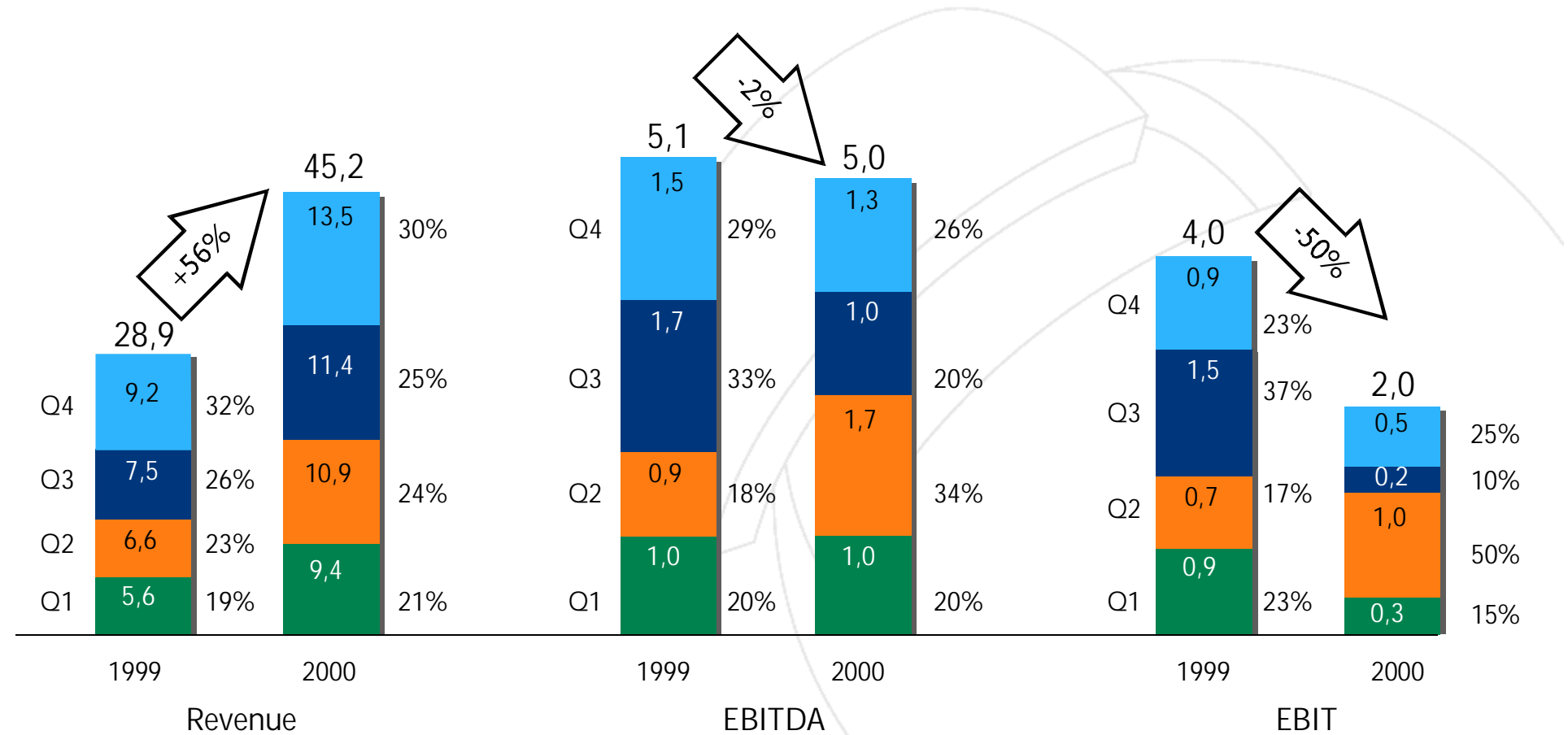


■ ■ Highlights 2000 until today

- “Founder of the Year 2000” VNR Verlag für die Deutsche Wirtschaft
- Joint Development Program for “Windows 2000 Datacenter Server”
- Opening sales office in Buenos Aires, Argentina
- Business development of the mySAP components CRM, BI, APO...
- Release “theGuard!” 2.0 and completion of the portfolio
- First worldwide “Global Alliance Partner-Support” of SAP AG

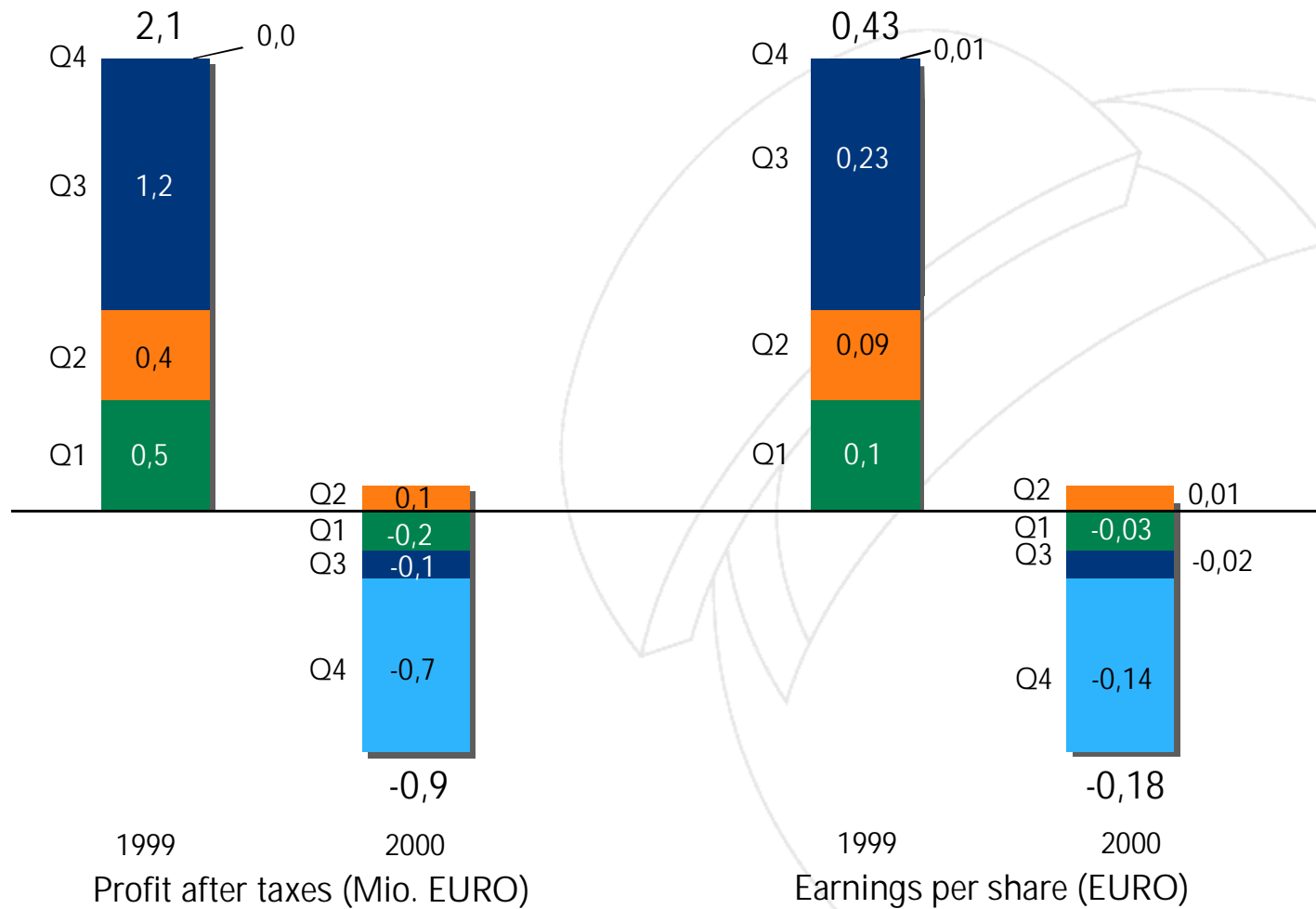


Key Figures Profit and Loss (in Mio. EURO)



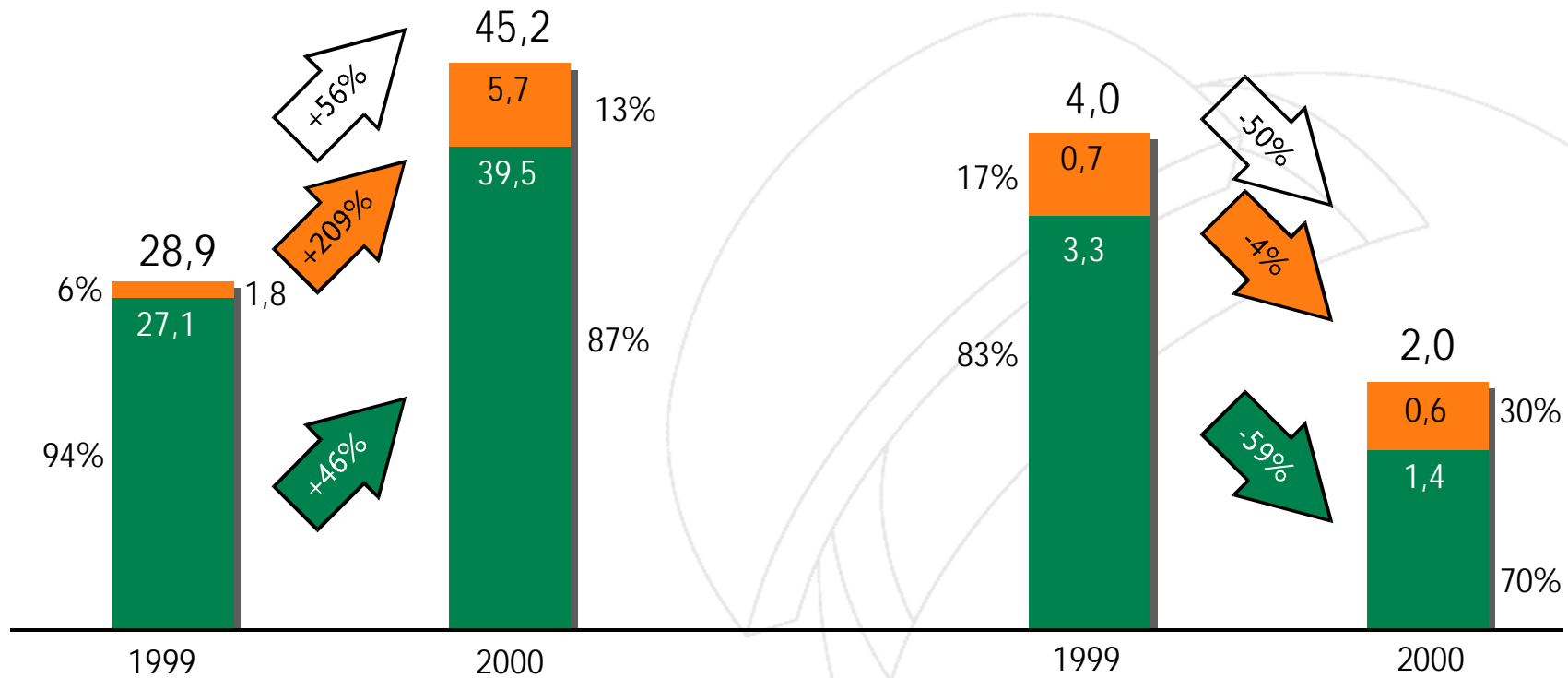


Key Figures Profit and Loss





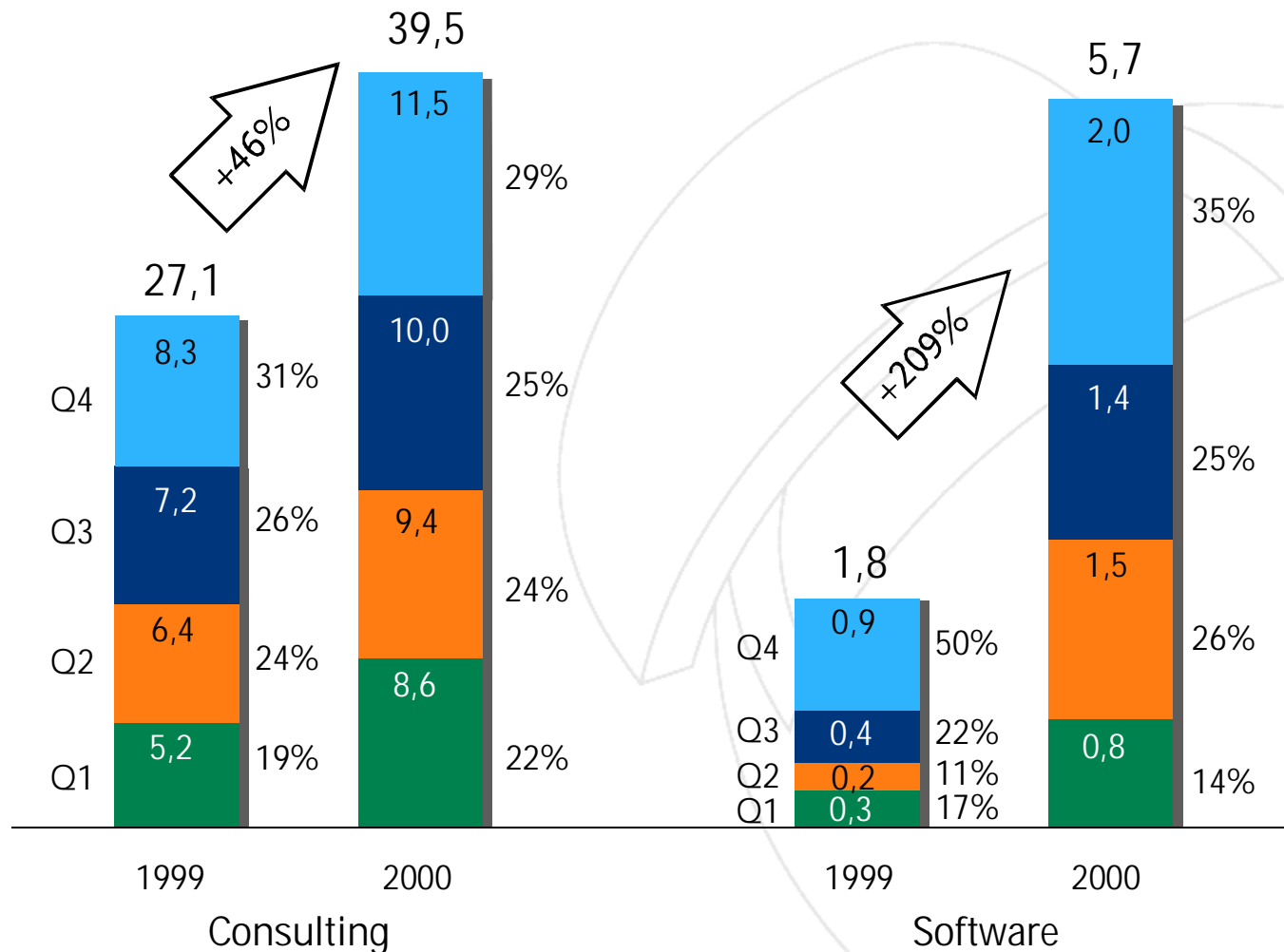
Business Units: Revenue/EBIT (in Mio. EURO)



- Software
- Consulting

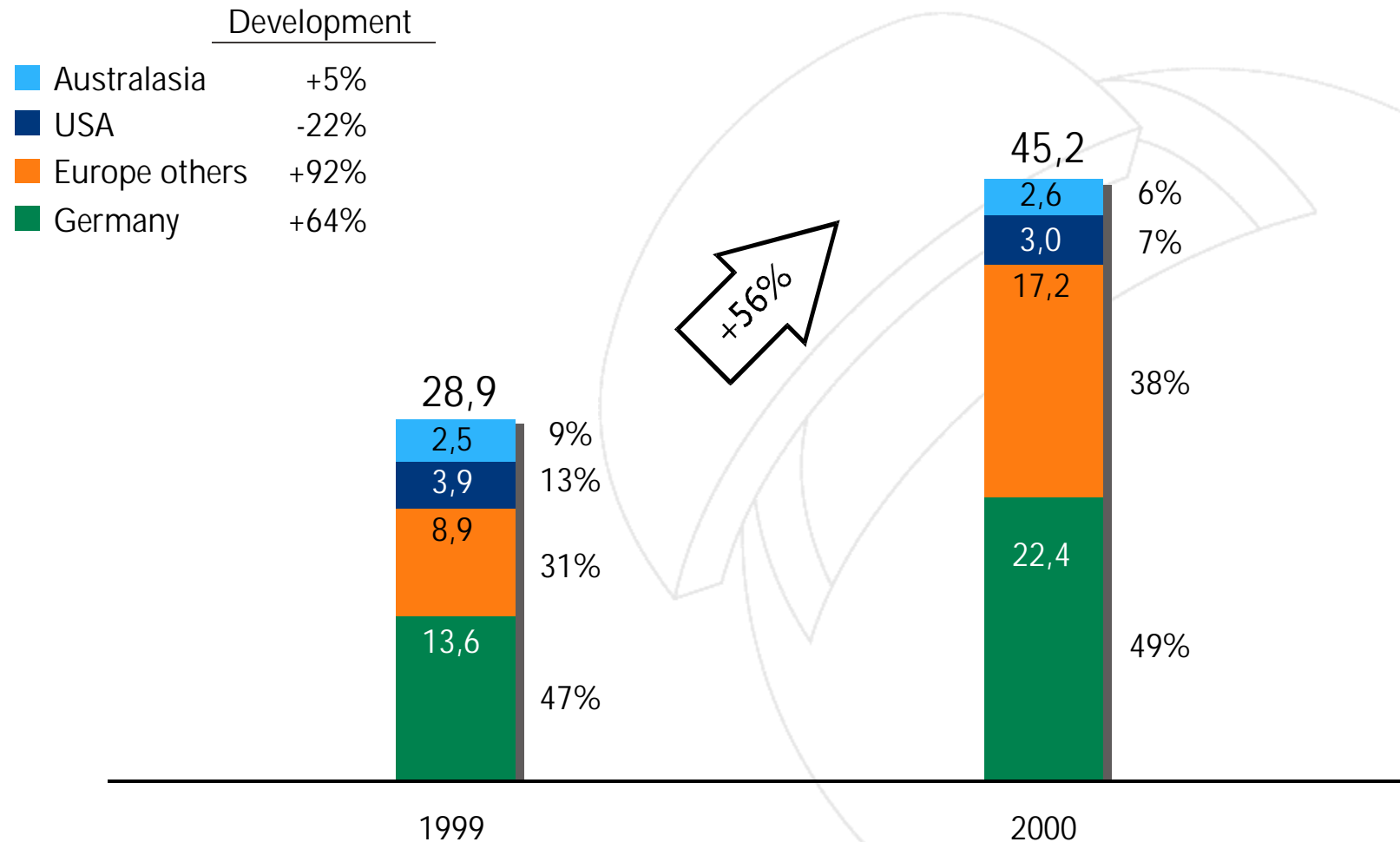


Business Units: Revenue (in Mio. EURO)





Regions: Revenue (in Mio. EURO)



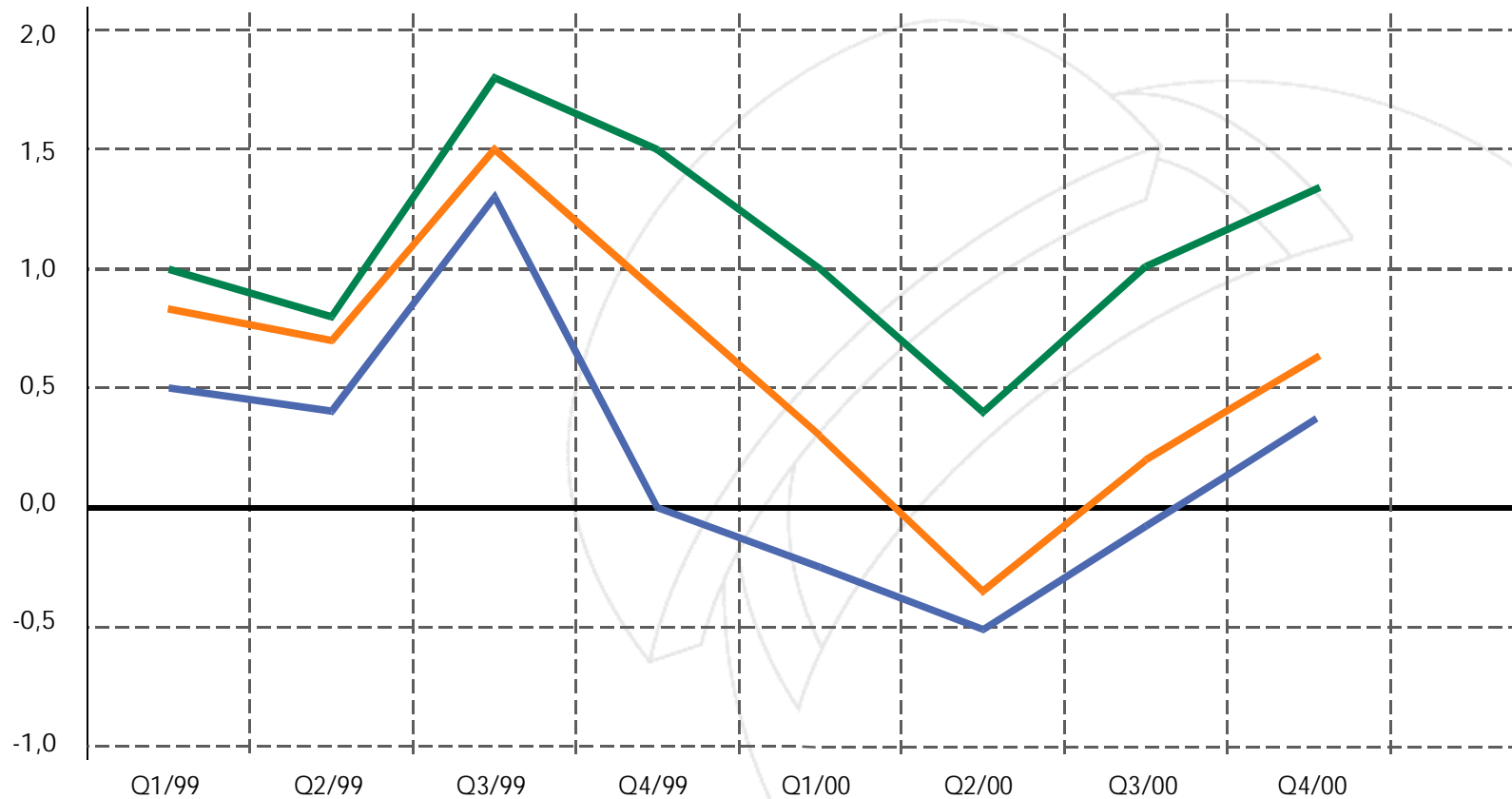


Extraordinary Effects 2000 (in thousands EURO)

	<u>EBIT</u>	<u>Profit after taxes</u>
Selling of the Shares IT-GO! GmbH	+1.292	+ 573
Depreciation on the Investment in InterClubNet plc. (-2.354)	---	- 1.043
Total	<hr/> +1.292 =====	<hr/> - 470 =====



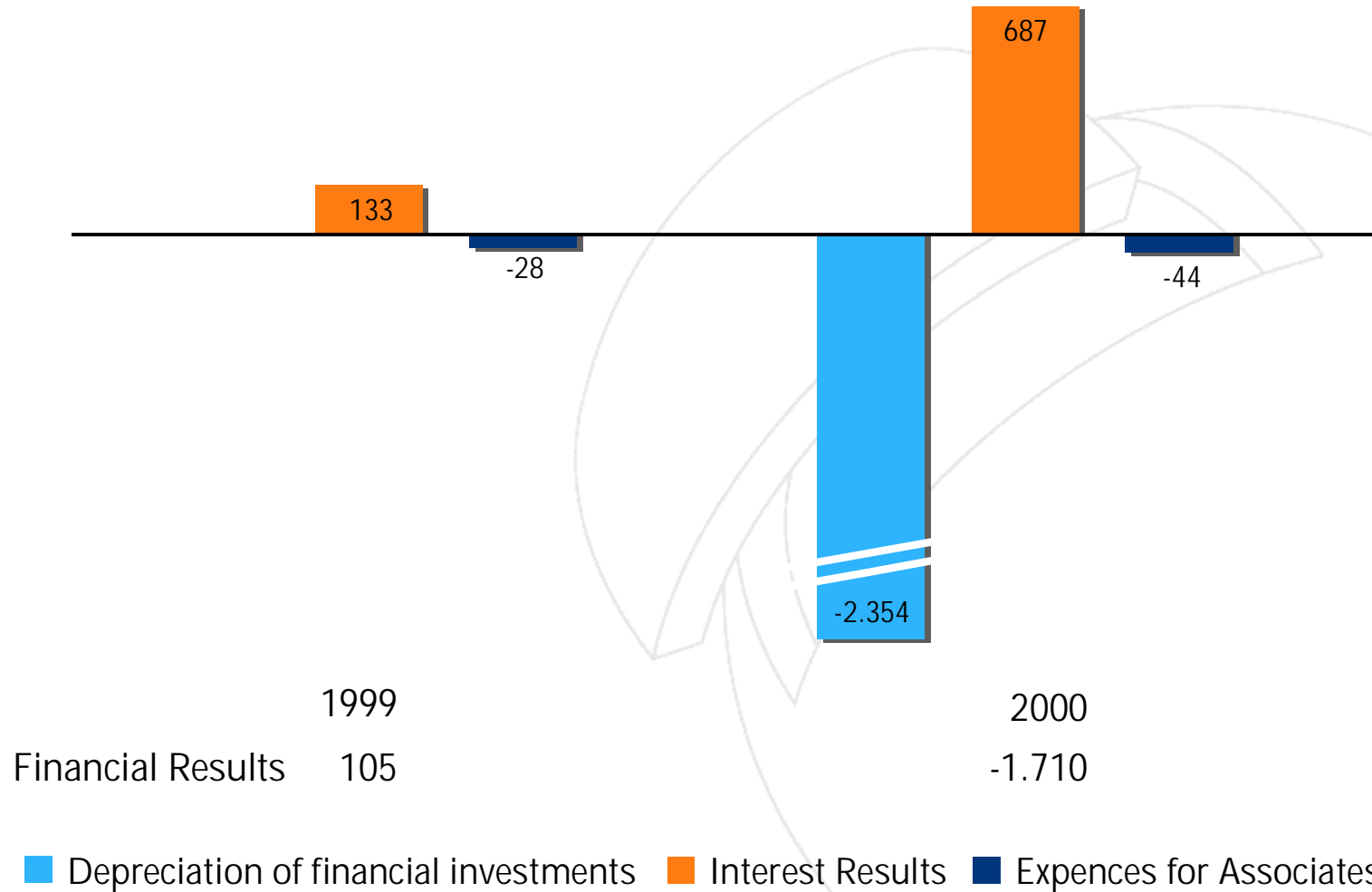
Profit Performance without Extraordinary Effects (in Mio. EURO)



■ EBITDA	1,0	0,9	1,7	1,5	1,0	0,4	1,0	1,3
■ EBIT	0,9	0,7	1,5	0,9	0,3	-0,3	0,2	0,6
■ Profit after taxes	0,5	0,4	1,2	0,0	-0,2	-0,5	-0,1	0,3

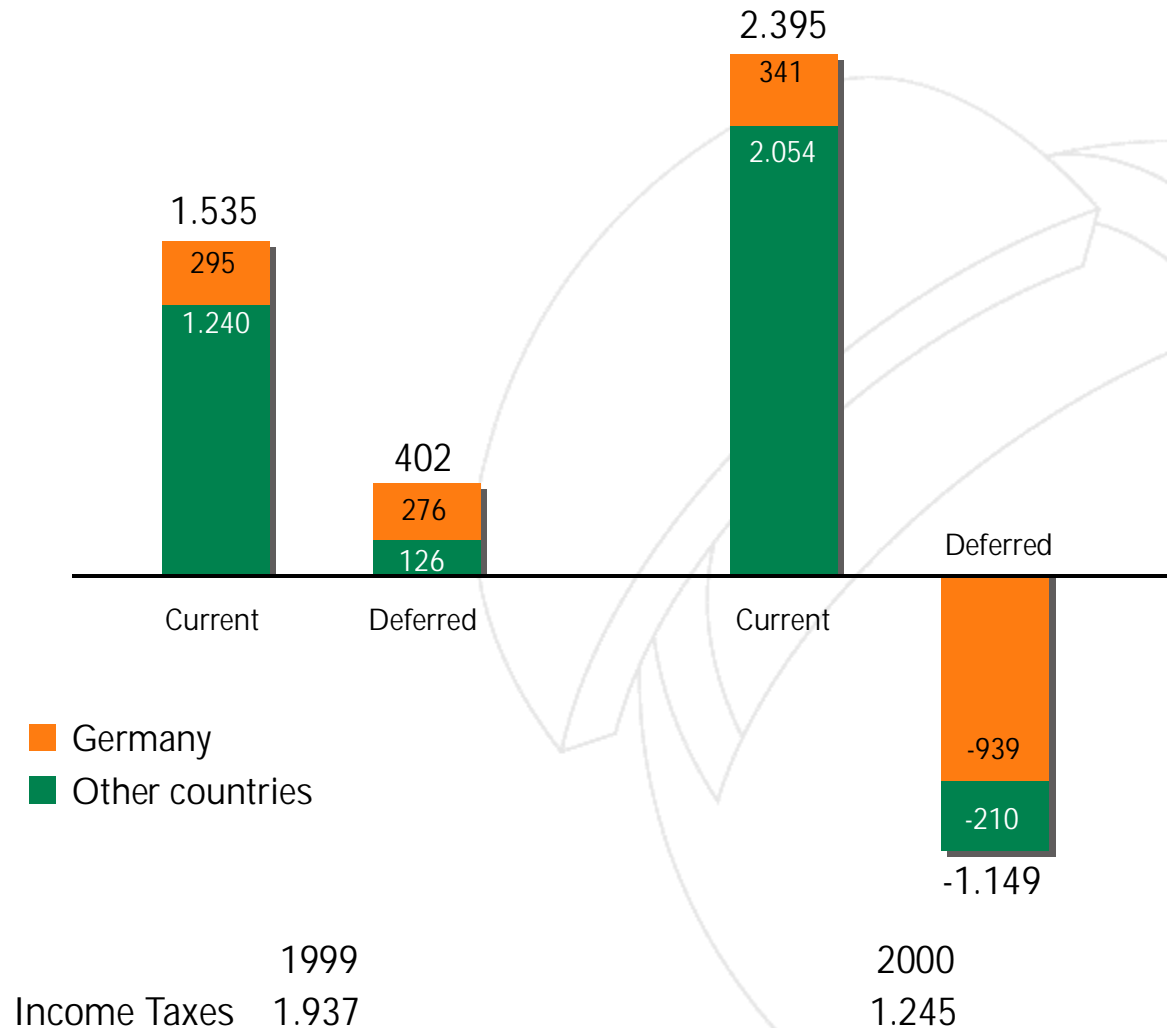


Financial Results (in thousands EURO)



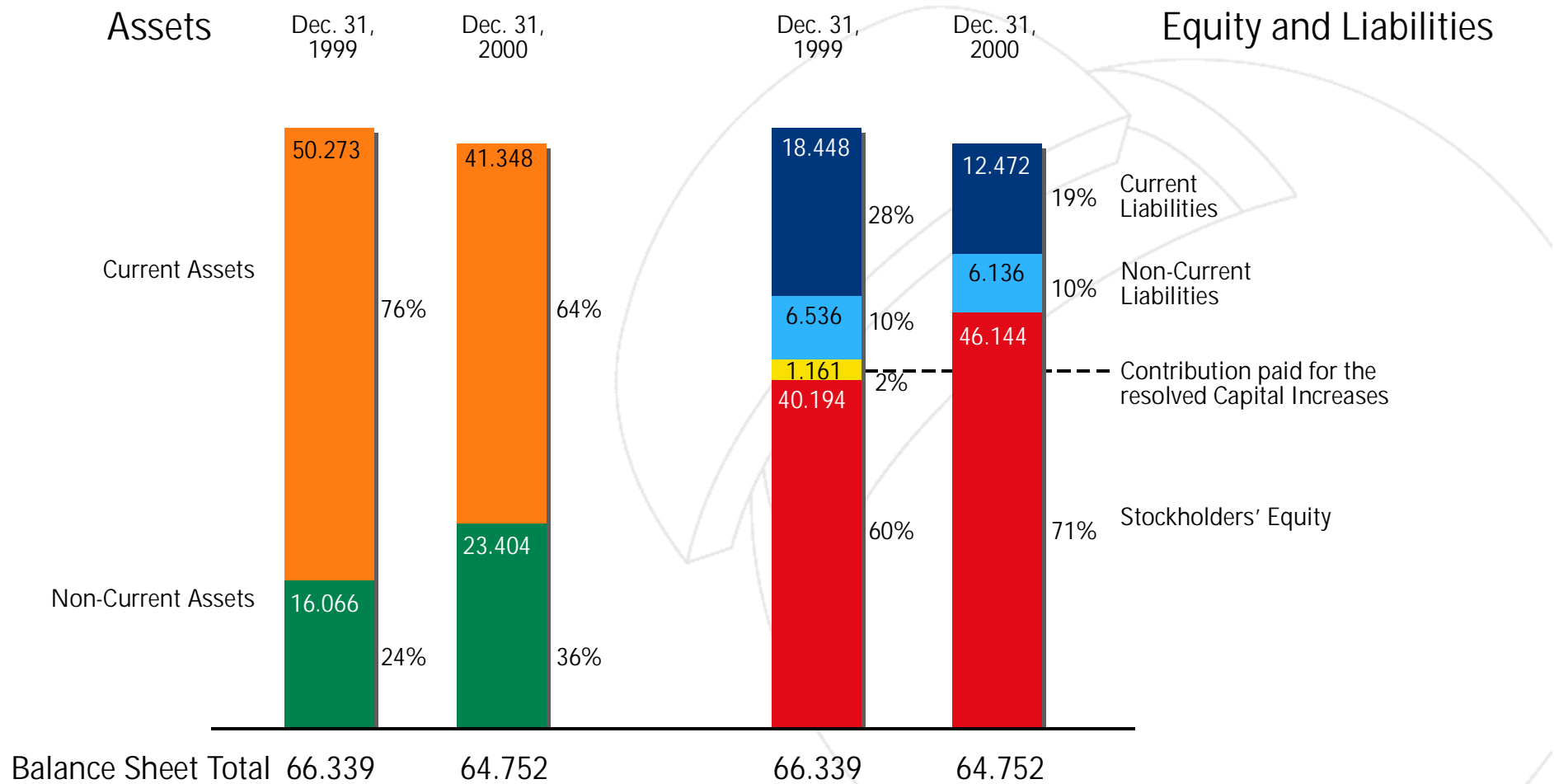


Income Taxes (in thousands EURO)





Balance Sheet (in thousands EURO)



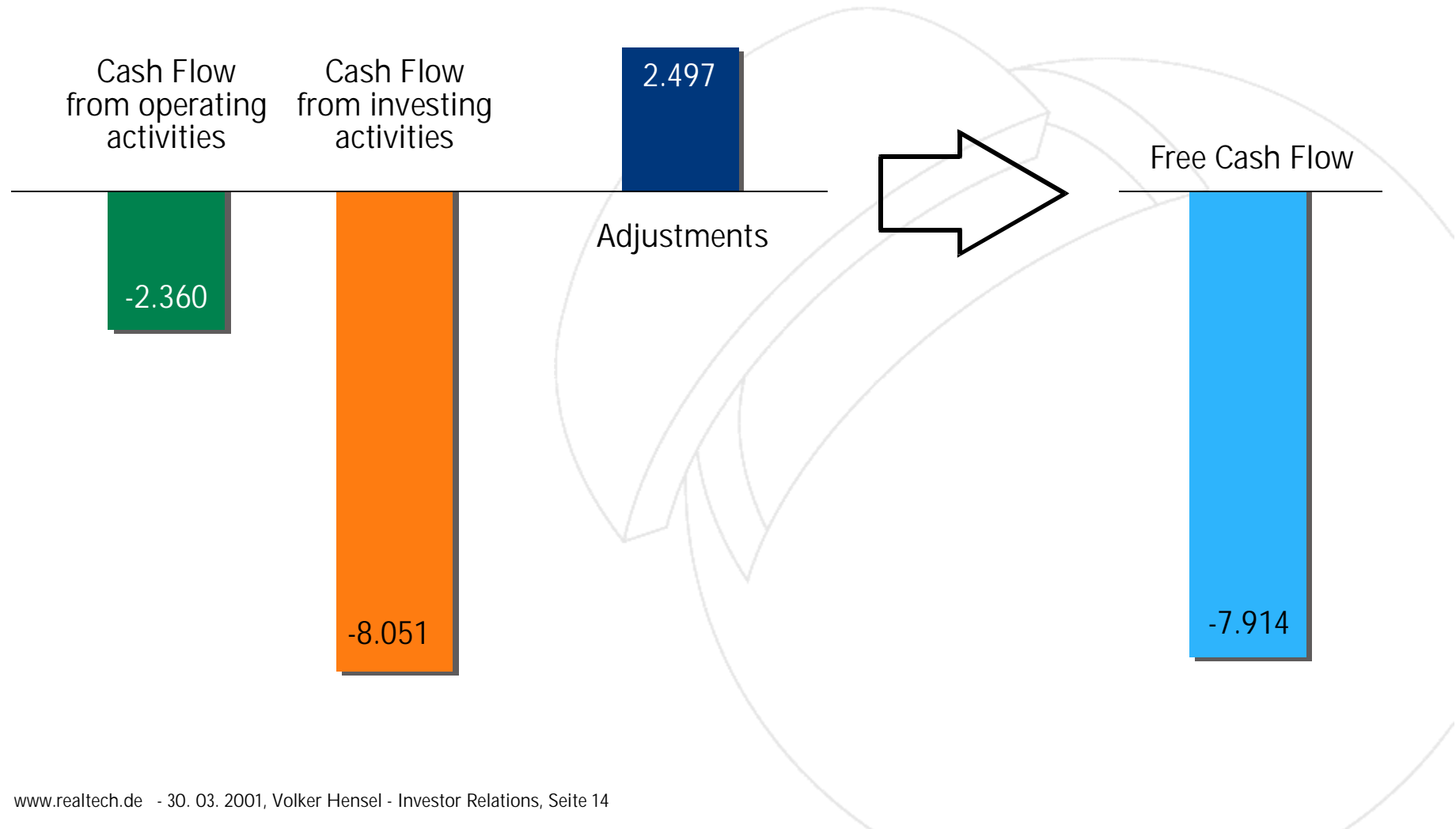


Key Figures Balance Sheet (in thousands EURO)

	<u>1999</u>	<u>2000</u>
Cash, Cash Equivalents and Securities	40.359	23.862
in % of the Balance Sheet Total	60,8 %	36,9 %
Liabilities	16.134	6.137
in % of the Balance Sheet Total	24,3 %	9,5 %
Net Liquidity	24.225	17.725
Equity Ratio	60,6 %	71,3 %



Free Cash Flow (in thousands EURO)

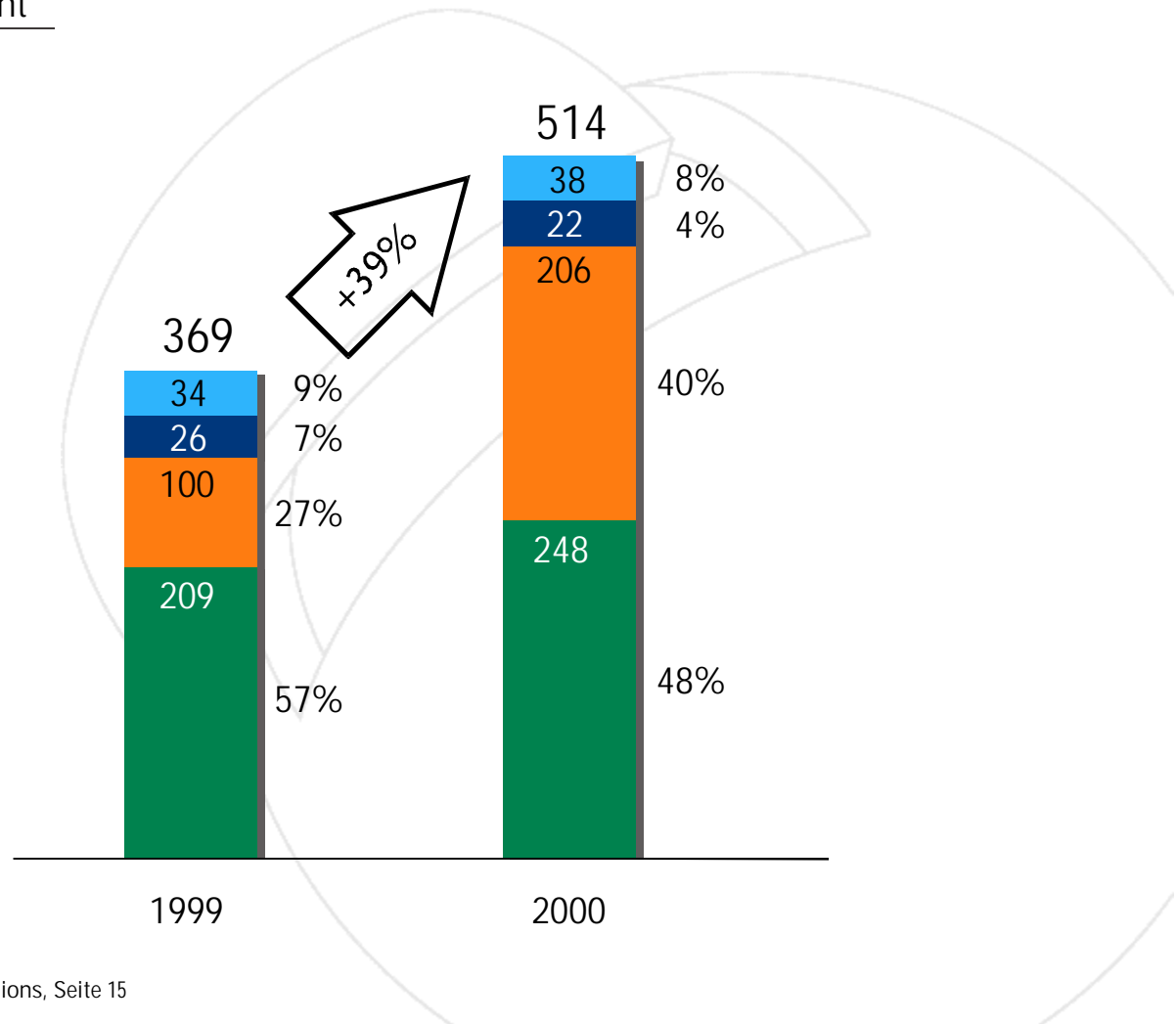




Employees (end of the year)

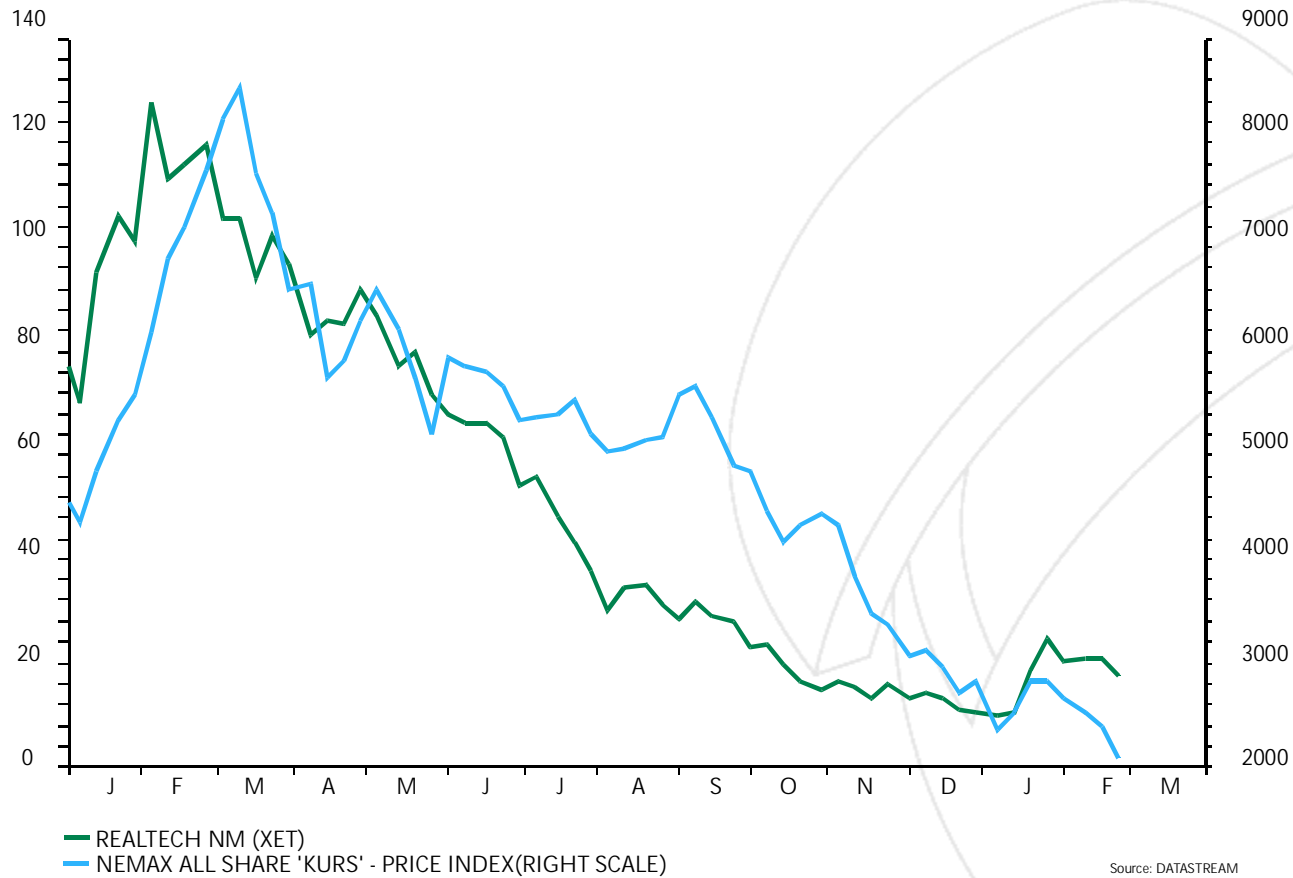
Development

■ Australasia	+12%
■ USA	-15%
■ Europe others	+106%
■ Germany	+19%





Stock Performance



SIN 700890
 Exchange ID: RTC

 Issue Price: 54,00 EUR
 Highest Price in 2000: 130,00 EUR
 Lowest Price in 2000: 9,00 EUR

 Price on
 December 29, 2000: 10,40 EUR
 February 28, 2001: 17,50 EUR

 Market Capitalization on
 December 29, 2000: 52,0 Mio. EUR
 February 28, 2001: 87,5 Mio. EUR

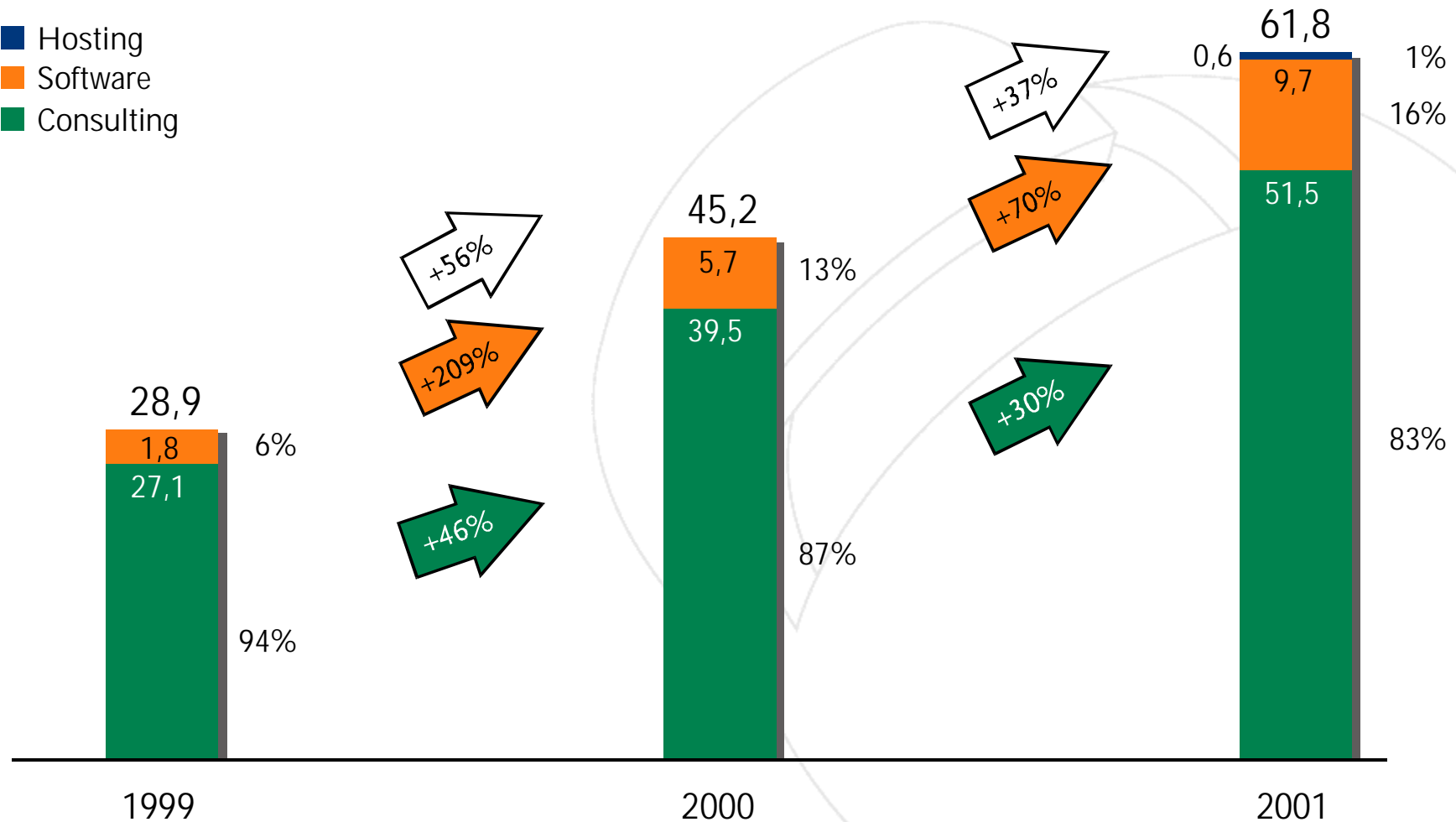
Source: DATASTREAM



Planning: Revenue (in Mio. EURO)

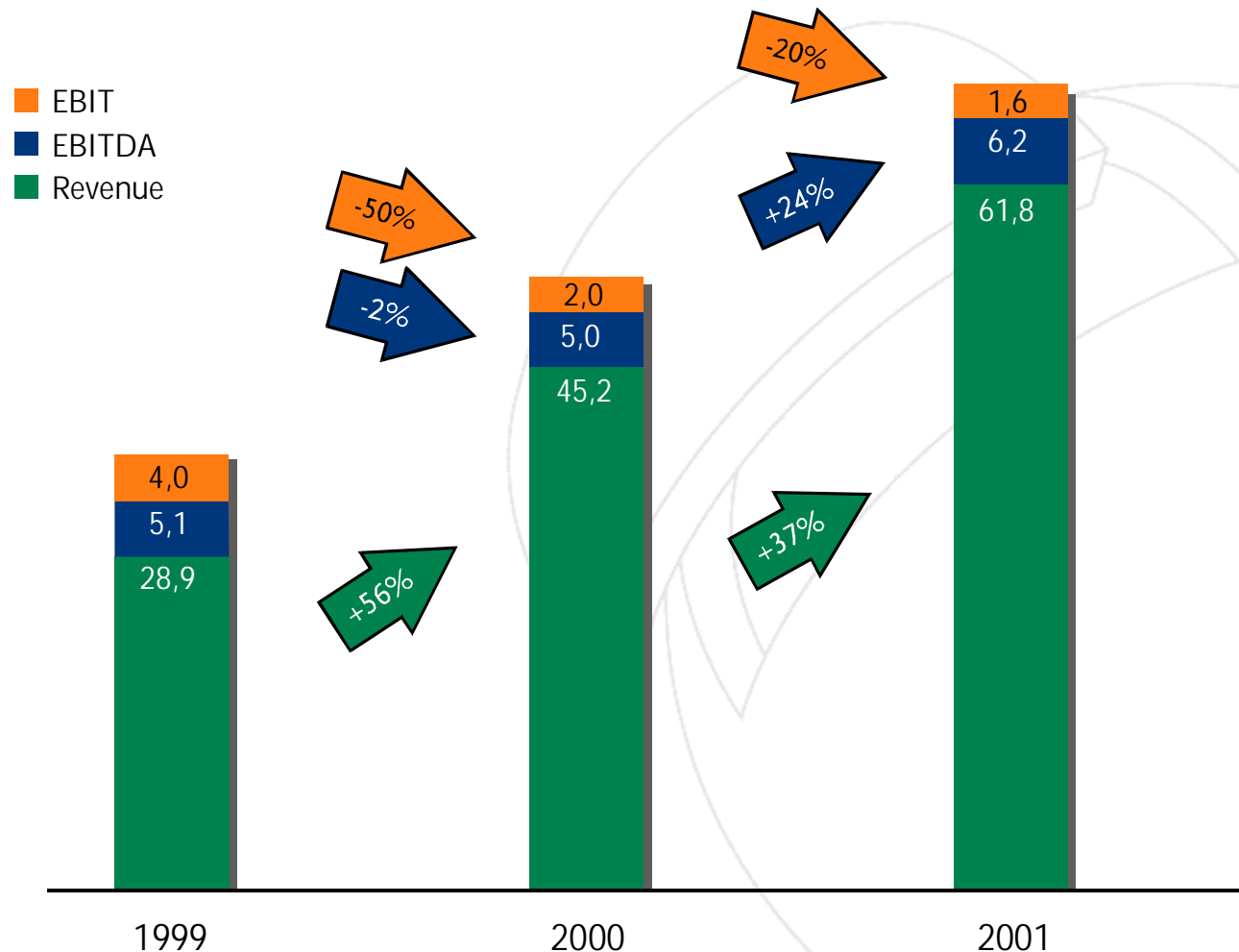


- Hosting
- Software
- Consulting





Planning: Business Performance (in Mio. EURO)





Outlook and Goals for 2001

- ▶ Concentration on the 3 Business Units
 - Consulting
 - Software
 - Hosting
- ▶ Focus on the mySAP.com Components like CRM, BI, APO...
- ▶ Increase of the Revenue per Employee
- ▶ Positive Profit Contribution of all "REALTECH-Countries"
- ▶ Profitable Growth



■ ■ What We Achieve - Our Mission

We plan, manage, integrate and support complex e-Business technologies for mySAP.com and other Internet applications.



■ ■ Our vision

We turn the technological promises of the visionaries for tomorrow`s IT and Internet markets into concrete competitive advantages for our customers
- starting today

Technology drives e-Business



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