

Overview of Company Figures



Three-year Comparison

	2000		1999		1998
	in thousands of EURO	%	in thousands of EURO	%	in thousands of EURO
Sales and net income (Change from previous year)					
Sales	45.153	(56%)	28.907	(68%)	17.233
Sales - Consulting	39.500	(46%)	27.076	(63%)	16.619
Sales - Software	5.653	(209%)	1.831	(198%)	614
Earnings before interest, taxes, depreciation and amortization (EBITDA)	4.986	(-3%)	5.119	(59%)	3.221
Earnings before interest and taxes (EBIT)	2.000	(-50%)	3.969	(42%)	2.803
Earnings before taxes (EBT)	289	(-93%)	4.074	(138%)	1.709
Annual net income	-913	(-143%)	2.150	(153%)	831
Investments and depreciation (Change from previous year)					
Investments	8.051	(-73%)	29.623	(2.332%)	1.218
Depreciation	2.986	(160%)	1.150	(176%)	417
Assets, stockholders' equity and liabilities (Change from previous year)					
Assets	64.752	(-2,5%)	66.339	(683%)	8.477
Current assets	41.348	(-18%)	50.272	(612%)	7.063
Noncurrent assets	23.404	(46%)	16.066	(1037%)	1.413
Stockholders' equity	46.144	(15%)	40.194	(372%)	-14.767
Current liabilities	12.472	(-32%)	18.448	(42%)	12.971
Noncurrent liabilities	6.136	(-6%)	6.536	(-36%)	10.216
Key figures					
Gross margin	39,8%		42,9%		39,5%
EBITDA margin	11,0%		17,7%		18,7%
EBIT margin	4,4%		13,7%		16,3%
Cash flow from operating activities	-2.360		2.341		895
Cash flow from investing activities	-8.051		-29.623		-1.218
Cash flow from financing activities	-10.048		50.378		976
Equity ratio	71,3%		60,6%		-174,2%
Number of employees at the end of year (Change from previous year)					
	514	(39%)	369	(104%)	181

Organizational Diagram

