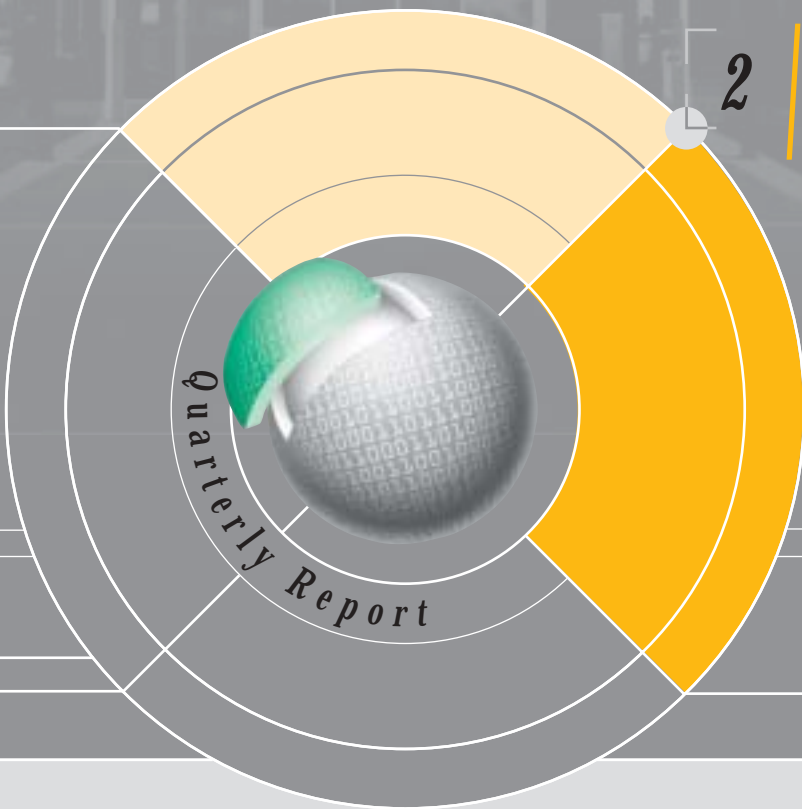


2 | 2002



Quarterly Report



# 1st Half Year and 2nd Quarter of 2002 at a Glance



	01.01.02- 30.06.02 Tsd. EUR	01.01.01- 30.06.01 Tsd. EUR	01.04.02- 30.06.02 Tsd. EUR	01.04.01- 30.06.01 Tsd. EUR
<b>Revenues and income</b>				
Revenues	29,144	26,510	15,160	14,228
Change	10%		7%	
Revenue Consulting	25,205	24,142	12,593	12,848
	4%		(2%)	
Revenue Software	3,939	2,368	2,567	1,380
	66%		86%	
Revenue Germany	11,855	11,966	6,334	6,440
	(1%)		(2%)	
Revenue foreign countries	17,289	14,544	8,826	7,788
	19%		13%	
Earnings before interest, taxes, depreciation and amortization (EBITDA)	1,577	1,732	1,450	1,426
	(9%)		2%	
Earnings before interest and taxes (EBIT)	56	44	651	545
	27%		19%	
Earnings before taxes (EBT)	303	412	773	707
	(26%)		9%	
Net income	(317)	(289)	130	232
	(10%)		(44%)	
Earnings per share (in EUR)	(0,06)	(0,06)	0,03	0,05
	0%		(40%)	
<b>Investments and depreciation</b>				
Investments	3,416	(1,157)	(1,345)	1,398
	395%		(196%)	
Depreciation	1,521	1,689	799	881
	(10%)		(9%)	
<b>Key figures</b>				
Gross margin	35.1%	34.2%	37.0%	34.7%
EBITDA margin	5.4%	6.5%	9.6%	10.0%
EBIT margin	0.2%	0.2%	4.3%	3.8%
Net cash from operating activities	3,027	2,380	382	2,779
Net cash from investing activities	(3,416)	1,157	1,345	1,398
Net cash from financing activities	(389)	(348)	(385)	(324)
	30.06.02	30.06.01	Negative figures are shown in parentheses.	
Equity ratio at end of 2nd quarter	69.6%	68.7%		
Employees at end of 2nd quarter	666	600		
	11%			

## Dear Shareholders and Business Partners, dear Sir or Madam,

at the end of the first half of the year it is now time for an interim balance. Looking back at the past six months we can see that there have been both positive and negative aspects. Although we are not entirely satisfied with our growth in terms of sales and income from operations in the fiscal year 2002, we have succeeded in staying on track in other areas. All over the world, for instance, we have pushed ahead with the development and expansion of our sales organization, optimized our cost structures, and achieved continued profitable organic growth as planned. This is demonstrated in particular by the success of our software in the first six months of the current year. We have most certainly all experienced better times. Yet that does not relieve us of the responsibility of consistently putting our strategy into practice. In fact, this is especially important at present if we want to prevent the general deterioration of the economic situation affecting us any more than necessary.

When it comes to the details of our growth, REALTECH has increased revenues by 10% from €26.5m to €29.1m in the first six months of this year. Taken on its own, the second quarter of 2002 brought growth of 7%. This is the result of a slight drop in revenues in Germany – amounting to 2% for the half year and 1% for the quarter – which is however more than compensated by above-average growth at our foreign subsidiaries. Here, revenues increased by 13% from €7.8m to €8.8m in the second quarter and by 19% from €14.5m to €17.3m in the first half year. The share of foreign sales in the group revenues as a whole continued to increase in the first six months and now amounts to €17.3m, or 59% (55% in the first half year of 2001). The largest proportion of this is generated by the region Rest of Europe without Germany, which makes up €14.8m, or 51% (€11.9m, or 45% in the previous year).

This year so far, the revenue growth recorded by the REALTECH Group has been primarily determined by software solutions, a comparably young division of our company. Based on the first six months, software contributes 14% (previous year: 9%) to the total revenues, and if we consider the second quarter alone, this figure is even 17% (previous year: 10%).

EBITDA (earnings before interest, taxes, depreciation and amortization) increased slightly to €1,450 thousand in the second quarter of 2002, as opposed to €1,426 thousand in the second quarter of 2001. The same can be said of earnings before interest and tax (EBIT) – totaling €651 thousand compared to €545 thousand in the previous year. The first half year brought the following results: whereas EBITDA dropped from €1,732 thousand to €1,577 thousand compared with the previous year, EBIT increased slightly to €56 thousand (1<sup>st</sup> half year of 2001: €44 thousand). This means that, as in the previous year, losses from the first quarter were compensated according to forecast.

In the face of economic difficulties we have therefore succeeded in maintaining our income from operations at the level of the previous year. A significant contribution towards the improvement in earnings has been made by the gratifying revenue growth from software solutions. The increases of 86% in the second quarter and of 66% in the first six months clearly speak for themselves.

Based on our income from operations, the positive net interest income, the current income taxes, and the fact that we refrained from capitalizing losses carried forward for foreign subsidiaries all give rise to a net income of €130 thousand (previous year: €232 thousand) for the second quarter and minus €317 thousand (previous year minus €289 thousand) for the first half year. Earnings per share for Q2/2002 amount to €0.03 compared to €0.05 for Q2/2001. On a six-month basis, the earnings per share amount to minus €0.06, as in the previous year.

Yours faithfully,  
REALTECH AG, The Executive Board



# Highlights

## Change to the Executive Board



As had been announced on March 21, 2002, Rainer Schmidt, co-founder and Chief Operating Officer of REALTECH AG, resigned his position on the Executive Board of his own accord as of the close of this year's General Meeting on May 16, 2002. Rainer Schmidt is retaining close ties with the company, as is demonstrated in particular by his run for the Supervisory Board of REALTECH AG documented at the General Meeting on May 16. The Executive Board of REALTECH AG will comprise two members in future: Daniele Di Croce (CEO) and Michael Knopp (CFO).

At the same time, Joerg Kayser became a member of the extended management of REALTECH AG as of April 1, 2002, assuming responsibility for the technology consulting division worldwide. His tasks will include following the defined strategy and achieving further targeted expansion of the consultancy business on an international scale. Joerg Kayser has worked for REALTECH since 1996 and, in charge of REALTECH Italia S.p.A., has been highly successful in managing the group's largest foreign subsidiary.

## Change to the Advisory Board

In our ad hoc disclosure on July 9, 2002, REALTECH AG stated that Markus Adam (with a Master's degree in computer science) resigned his position as deputy chairman of the Advisory Board as of July 9, 2002. He had been a member of the REALTECH AG Advisory Board since June 2001. Markus Adam is one of the founders of REALTECH and was chairman of REALTECH AG' Executive Board until December 2001, when he resigned the position for health reasons.

## General Meeting 2002

At this year's General Meeting held on May 16, 2002, REALTECH's Executive and Advisory Boards welcomed around 200 stockholders and guests – approximately 50% less than in the previous year. This accounted for 3,591,208 of the total of 5,092,452, which meant that 70.52% of stockholders were represented.

"2001 – a year of concentration", is how Daniele Di Croce, REALTECH AG's CEO described the key issue of the past fiscal year in his speech. In addition to fiscal year 2001, he also spoke on the first quarter of the current year, explaining REALTECH's positioning and prospects and laying out the group's goals. As in previous years, the third regular stockholder meeting was held in the Palatin convention and culture center in Wiesloch. The CEO's speech, the underlying presentation, and the agenda can be found under the "General Meeting" option on REALTECH's homepage, [www.realtech.de/investors](http://www.realtech.de/investors).

A general discussion, in which the management provided detailed answers to questions posed by stockholders and their representatives, was followed by voting. All items on the agenda were passed with a large majority. In addition to giving discharge to the Executive Board and Advisory Board for the fiscal year 2001 and appointing the auditor, the meeting also resolved authorization to issue convertible and/or warrant-linked bonds and for a change to the Articles of Association relating to an expansion of the Advisory Board from three to six members. These six positions were filled through the appointment of Jürgen B. Harder (with a Master's degree in business studies) and two founding members of REALTECH, Rainer Schmidt and Peter Stier, to supplement the three previous members of the Advisory Board.



## *SICK AG decides to implement theGuard! ApplicationManager and theGuard! SystemManagementPortal*

SICK AG, Waldkirch, has expanded its portfolio of REALTECH software solutions and is now also using theGuard! ApplicationManager and theGuard! SystemManagementPortal. The company has already been using theGuard! NetworkManager successfully for several years. A single point of control can now be used to visualize and monitor all information from the network, operating system, database, and critical business applications. theGuard! SystemManagementPortal offers valuable support in analyzing error situations and automatically recognizing the causes of errors.

theGuard! System Management Suite – which consists of theGuard! ApplicationManager, theGuard! NetworkManager, theGuard! InventoryManager, and theGuard! Helpdesk – is a family of products for system and application management that detects potential system errors before they occur and thus avoids downtime. theGuard! SystemManagementPortal is the Web-based integration component of theGuard! Suite containing a central user interface that offers an overall view of your IT infrastructure. It is therefore the ideal instrument for system management.

SICK AG, a leading global manufacturer of sensors and sensor systems for industrial applications, is counted among the technology and market leaders both in factory automation and in process automation. Founded in Vaterstetten near Munich in 1946, the company now has over 30 national and international subsidiaries, numerous representative offices, and several interests in other companies. The SICK Group has a workforce of nearly 2,800 employees worldwide.

## *Astra and Zeneca Merge to become AstraZeneca: Efficient Interface Management with IM/3 Facilitates the Integration Process*

Following the merger of Astra and Zeneca, the IT department was faced with the technological challenge of integrating two completely heterogeneous system infrastructures efficiently as soon as possible. With the aim of allowing this integration project to be processed with minimum risk and friction, the company decided to implement an interface management software solution.

InterfaceManager IM/3, an EAI solution (Enterprise Application Integration) from REALTECH, aids AstraZeneca in standardizing all their interfaces and rationalizes the maintenance of permanent interfaces to SAP R/3. "Thanks to REALTECH's IM/3 we have saved a great deal of time and money – in spite of the rather tight schedule we actually finished even earlier than planned," is how Ralf Droege, manager for ERP systems at AstraZeneca, sums up the project.

### **Company merger – a challenge for IT**

"Two completely different IT system landscapes had to be combined to form a functioning whole," is Ralf Droege's description of the project. "A critical core aspect here was the entire production system with the warehouse management and picking system. Over 30 interfaces needed to be developed in order to connect the non-SAP systems to the existing SAP R/3 systems, giving rise to more programming than could be carried out manually."

### **Flexible, user-friendly interface management**

With a view to saving resources, AstraZeneca decided to implement a software solution for generating and maintaining interfaces. It did not take long to identify the most important criteria for choosing a supplier. Alongside being located in proximity to the customer, the partner was also expected to demonstrate in-depth knowledge of SAP products. The company finally chose REALTECH, whose InterfaceManager IM/3 constitutes a sophisticated software solution that has already proven its worth in the SAP environment. This decision of the project team was reinforced by the close partnership with SAP AG as well as the know-how of REALTECH Product Consultants.

### **Central monitoring of all interface processes**

IM/3 was integrated into the existing software and systems without difficulty. All transfers were carried out in just one day. Ralf Droege described working with IM/3, saying that "We were particularly impressed by the easy handling of the workflows." "All interfaces were generated and maintained automatically, allowing us to plan and use our human capital more efficiently. Using a central interface we can control all interfaces and processes and can purposefully analyze operations, correcting them where necessary."



## Rise in Q1 Followed by a Drop in Q2

In spite of the downward trend, REALTECH shares performed considerably better in the first half of 2002 than the relevant indexes, Nemax IT Services and Nemax All Share. The first three months of 2002 were characterized by a 34% increase to €7.76 compared to the price of €5.95 at the end of 2001. In April the share price fluctuated but remained fairly constant, while turnover was comparably low. Towards the end of the month up until mid May, the paper lost a little against the market but remained above €6. After May 20, the share succumbed a little to pressure, yet stabilized at a lower level of just under €4. The closing price on June 30, 2002 was €3.70. The highest price in the first six months of 2002 was €9.40 whereas the lowest was €3.70.

At the end of the first six months of 2002, the company's market capitalization was around €18.8m, or just 43% of the book equity of €43.7m on this date. If we go on to compare the net cash and cash equivalents (€16.7m) with market capitalization on June 30, 2002, we can clearly see that the cash position already amounts to 89% of market capitalization.

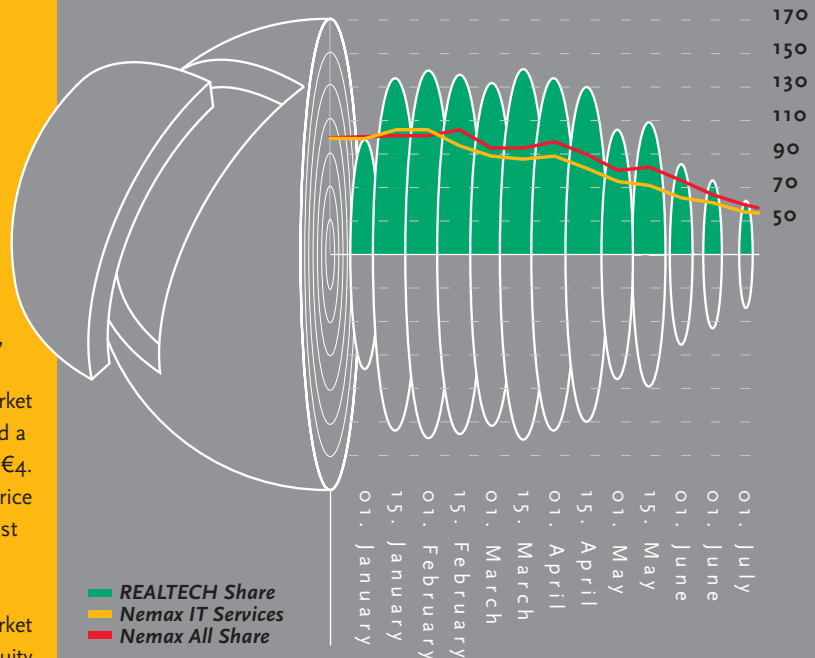
## Shareholder Structure and Volume of Trade with REALTECH Shares

The shareholder structure of REALTECH AG has not changed in the first half year of 2002. The founders and main shareholders continue to hold the same number of shares. The free-float on June 30, 2002 remained unchanged at nearly 34%.

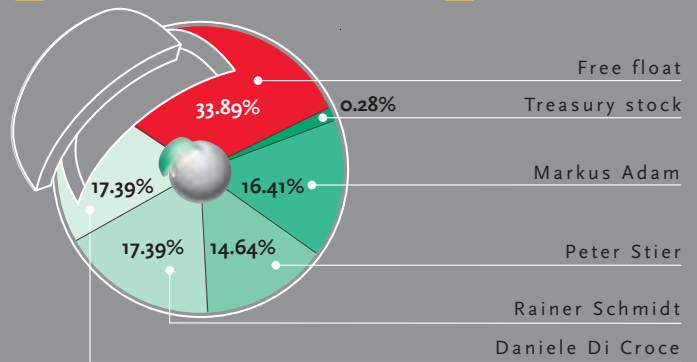
On average around 4,615 REALTECH shares were bought and sold every day during the first half year of 2002. 48% of the shares were traded in Xetra and 49% on the Frankfurt stock exchange.



## Share Price Index



## Shareholder Structure of REALTECH AG



## Shares and Stock Options of the Issuer and Company's Executive Bodies as of June 30, 2002

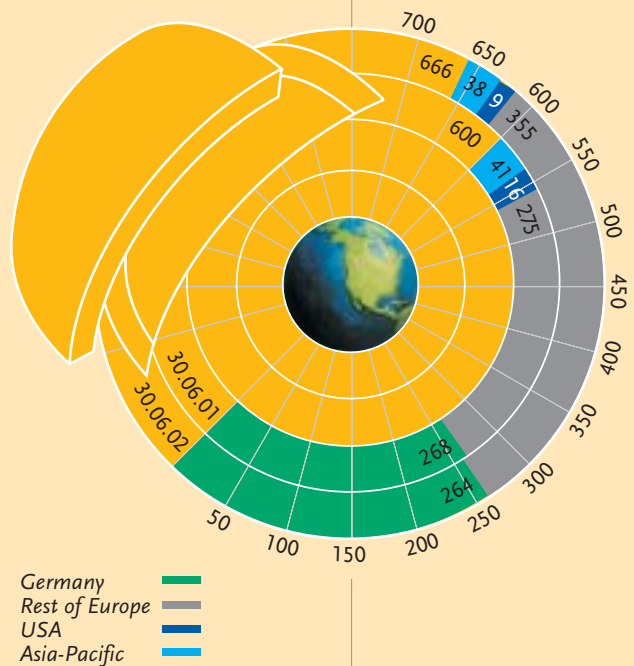
Issuer	REALTECH AG	14,108 Treasury stock
Executive Board	Daniele Di Croce	885,500 shares
	Michael Knopp	3,000 shares and 5,750 stock options
Advisory Board	Markus Adam	835,500 shares
	Jürgen B. Harder	--
	Dieter Matheis	--
	Rainer Schmidt	885,500 shares
	Norbert Schwerber Peter Stier	-- 745,500 shares

# Employees



At the end of the second quarter, REALTECH employed 666 employees worldwide. This represents an increase of 66 employees, or 11%, compared to the same date of the previous year. Starting at 640 (of which 372 are employed abroad) at the beginning of 2002, the number of employees increased by 26 people, or 4%.

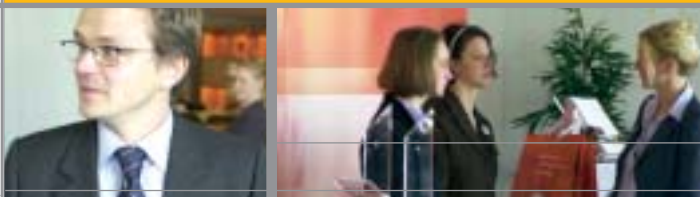
As in the previous year, growth – although sluggish – was fastest in the Italian and Spanish REALTECH subsidiaries. On June 30, 2002, a total of 402 employees (60%) worked for the company abroad, corresponding to an increase of 21% from the end of June 2001 (332 employees). Over half of the total staff – 355 employees – works for REALTECH in the region Rest of Europe excluding Germany. In line with the targets we set for 2002, sales/distribution and marketing demonstrated the fastest growth.



# Outlook

The mood in the economy remains depressed. Investments are being made extremely cautiously, postponed, or dropped entirely. There has even been some talk of an "investment strike". And we have no reason to expect that the second half of the year will be any easier than the past six months. It is therefore especially vital in this phase to have a product range that enables us to cover the continued demand for technology consulting and software solutions – particularly for system management. After all, running IT systems cannot exactly be switched off regardless of the economic situation. The current focus is on "optimizing what is already there". The leading role at present is played not by major new investments but by products and services that help customers to get their system landscapes under control and operate their computer centers in an efficient manner.

We published our targets in terms of sales (€70m) and income from operations (€4.3m) for the fiscal year as early as November last year. It is foreseeable that we will not reach these. The primary reason for this is most certainly the reluctance to invest and the pressure on prices that can be felt everywhere. However, we anticipate that we will again increase sales and record positive income from operations in fiscal year 2002. With this in mind, we have every reason to be satisfied with growth so far. We are consistently working towards the goals we set ourselves for this fiscal year, paying particular attention to expanding our business segment for software solutions and the associated structures. The sales increases achieved in the first half of the year have demonstrated that we are headed in the right direction and are clearly going against the market trend. There is no question that the Technology Consulting division, which continues to be the strongest pillar of the REALTECH Group, is continuing to play an essential role in our strategic considerations. It is the interaction between these two segments, together with their close relationship – which benefits our customers – that distinguishes REALTECH from competitors.





# Analysis of the Financial Situation

**Revenues** rose in the second quarter of this year from €14.2m to €15.2m, which signifies an increase of 7% compared with the same period in the previous year. Based on the first half of 2002, a 10% rise from €26.5m to €29.1m was recorded. As a result of our intensified concentration on software solutions, this area has developed particularly well, with an 86% increase from €1.4m to €2.6m when we consider the second quarter alone. On a six-month basis, software revenues rose by 66% from €2.4m in the previous year to the current figure of €3.9m. The picture in the technology consulting segment is somewhat different. When taken alone, the figure for second quarter of €12.6m is the first figure to fall below that of the previous year (€12.8m). However, revenues for all six months together increased by 4% to €25.2m (previous year: €24.1m).

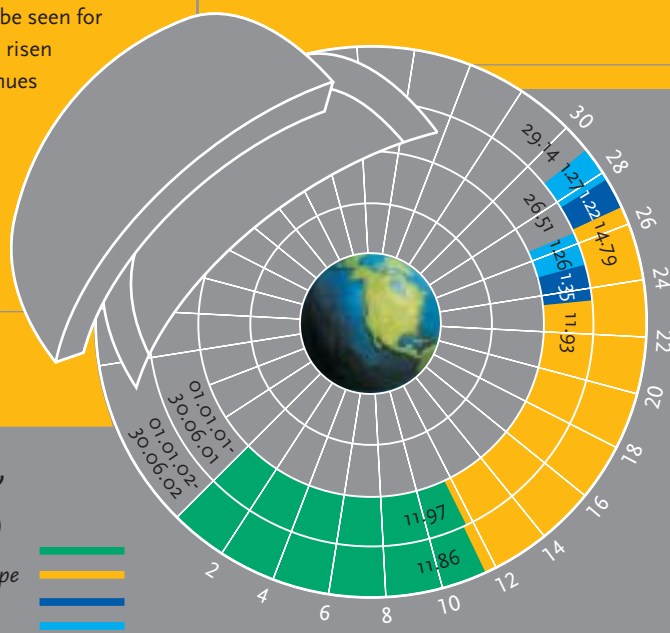
As in the first half of 2002, the absolute figures for the second quarter show an increase in **costs of revenues** – from €9.3m to €9.6m for Q2 and from €17.4m to €18.9m for the first half year. Based on sales, however, this expenditure has dropped in both periods, with the result that the **gross profit** has improved in each period. In the second quarter, this figure rose from €4.9m to €5.6m and caused an improvement in the gross margin from 34.7% to 37.0%. An increase from 34.2% to 35.1% was recorded for the six-month period. This trend is mainly due to the positive development of the software solutions segment in this year.

The increase in **selling and marketing expenses** is also directly related to establishing and expanding the software solutions division. The main factors here are the newly created sales organizations in Italy and Spain. The expenditure was €1.3m in the last quarter compared to €0.8m in Q2/2001, thus representing 8.3% of revenues compared to 5.7% in the same period of 2001. An increase of 95% can be seen for the half year, with the selling expenses having risen from €1.4m to €2.8m to make up 9.6% of revenues (1<sup>st</sup> half 2001: 5.4%).

The development in the area of the **general and administrative expenses** observed during the previous year is continuing in the current fiscal year, manifested in the fact that this expenditure has decreased both absolutely and relatively compared to revenues – both for Q2 and for the half year. Whereas the expenditure in Q2 of 2001 amounted to €3.4m, representing nearly 23.6% of revenues, administrative costs of €3.1m were recorded in the past three months, making up 20.2% of revenues. Comparing half years, an 8% reduction to €6.4 and 22.0% of revenues can be seen. The trend started in the previous year is thus being continued.

The change in expenditure for **research and development** should also be viewed in this light. An increase can be seen both on a quarterly basis and on a half-yearly basis. The expenditure rose from €0.5m to €0.9m in Q2 and from €1.1m to €1.7m over the first six months. This means that research and development costs for the first half of this year amount to 5.7% of sales, as opposed to 4.2% in the previous year.

The **net interest income** decreased from €162 thousand in Q2/2001 to €150 thousand in Q2 of this year. While loan repayments continued to be made as planned, this is essentially due to the reduced interest rates compared to a year ago. The same applies to the reduction in the net interest income from €369 thousand to €273 thousand over the half year.



# Consolidated Statements of Income



	01.01.02- 30.06.02 EUR	01.01.01- 30.06.01 EUR	01.04.02- 30.06.02 EUR	01.04.01- 30.06.01 EUR
Revenues	29,144,582	26,509,712	15,160,260	14,228,394
Costs of revenues	18,902,418	17,439,281	9,554,411	9,288,644
<b>Gross profit</b>	<b>10,242,163</b>	<b>9,070,431</b>	<b>5,605,849</b>	<b>4,939,750</b>
Selling and marketing expenses	2,807,296	1,442,441	1,261,312	804,456
General and administrative expenses	6,423,254	6,986,244	3,065,039	3,351,883
Research and development	1,666,612	1,099,852	904,526	498,410
Other operating expenses	174,285	294,927	154,079	86,301
Other operating income	(855,215)	(1,367,805)	(429,653)	(631,637)
Amortization (and impairment) of goodwill	0	571,141	0	285,570
Depreciation and amortization	0	0	0	0
<b>Operating income</b>	<b>55,931</b>	<b>43,631</b>	<b>650,547</b>	<b>544,768</b>
Interest income / expenses	273,035	368,734	149,803	161,874
Income from investments and participations	0	0	0	0
Income / expenses from associated companies	0	0	0	0
Depreciation of investments	0	0	0	0
Foreign currency exchange gains / losses	(25,371)	0	(26,969)	0
Other income expenses	0	0	0	0
<b>Result before income taxes (and minority interest)</b>	<b>303,596</b>	<b>412,365</b>	<b>773,381</b>	<b>706,642</b>
Income taxes	(620,819)	(701,747)	(643,223)	(475,101)
Other income / expenses	0	0	0	0
<b>Result before minority interest</b>	<b>(317,223)</b>	<b>(289,382)</b>	<b>130,158</b>	<b>231,541</b>
Minority interest	0	0	0	0
<b>Net income</b>	<b>(317,223)</b>	<b>(289,382)</b>	<b>130,158</b>	<b>231,541</b>
Net income per share (basic)	(0.06)	(0.06)	0.03	0.05
Net income per share (dilluted)	(0.06)	(0.06)	0.03	0.05
Weighted average shares (basic)	5,078,344	5,081,728	5,078,344	5,081,530
Weighted average shares (dilluted)	5,078,344	5,081,728	5,078,344	5,081,530

An improvement on the first six months of 2001 can be seen in terms of **net cash from operating activities**. Whereas this was €2.4m in the previous year, the figure for the first six months of 2002 was improved by 27% to €3.0m. One of the main reasons for this is the reduction in receivables. In spite of the 10% revenues increase described above, receivables decreased by 4% compared with the cut-off date at the end of the same quarter in the previous year.

In the first six months of 2002, **capital expenditure** totaled €3.4m. This primarily included investments in intangible assets, and property, plant and equipment to the amount of €2.8m as well as financial investments of €0.7m.

On June 30, 2002, REALTECH AG had **net cash and cash equivalents** of €16.7m, corresponding to a 6.4% rise since December 31, 2001 (€15.7m). This is essentially due to the reduction in trade receivables.

No operations of particular significance that may affect the company's results or circumstances that have affected business development are known other than those listed here.

Negative figures are shown in parentheses.

Consolidated  
Statements of Income



# Consolidated Balance Sheets

	30.06.02 EUR	31.12.01 EUR
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	6,125,015	6,947,856
Marketable securities	15,543,426	14,119,654
Trade accounts receivable	17,877,098	19,183,921
Accounts receivable due from related parties	0	0
Inventories	0	0
Deferred taxes	0	0
Prepaid expenses and other current assets	2,282,524	3,491,133
<b>Total current assets</b>	<b>41,828,063</b>	<b>43,742,564</b>
<b>Noncurrent assets</b>		
<b>Tangible assets</b>	<b>12,220,795</b>	<b>11,393,182</b>
Property, plant and equipment	8,640,762	8,677,318
Technical equipment and machines	27,355	16,095
Other equipment, operating and office equipment	3,552,678	2,699,769
Payments on account and assets under construction	0	0
<b>Intangible assets</b>	<b>2,646,061</b>	<b>2,273,215</b>
Concessions, industrial rights and similar rights and assets and licenses in such rights and assets	855,249	542,569
Software manufactured in-house	1,786,046	1,730,254
Payments on account	4,766	392
<b>Financial assets</b>	<b>831,193</b>	<b>1,567,598</b>
Interests in associates	0	0
Loans to associates	0	0
Investment securities	831,193	1,567,598
Other loans	42,861	35,924
Goodwill	4,118,695	4,118,688
Deferred taxes	1,073,979	778,808
Other assets	0	0
<b>Total noncurrent assets</b>	<b>20,933,584</b>	<b>20,167,415</b>
<b>Total assets</b>	<b>62,761,647</b>	<b>63,909,979</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities</b>		
Current portion of capital lease obligations	0	0
Short term debt and current portion of long term debt	766,938	766,938
Trade accounts payable	1,850,541	2,145,591
Accounts payable to related parties	0	0
Advance payment receive	0	0
Accrued expenses	6,782,244	5,904,571
Deferred revenues	1,303,206	400,863
Income tax payable	807,347	1,742,456
Deferred taxes	233,100	173,533
Other current liabilities	3,131,326	4,138,343
<b>Total current liabilities</b>	<b>14,874,702</b>	<b>15,272,294</b>
<b>Noncurrent liabilities</b>		
Long term debt	4,218,158	4,601,627
Capital lease obligations	0	0
Deferred revenues	0	0
Deferred taxes	0	0
Other liabilities	0	0
Pension accrual	0	0
<b>Total noncurrent liabilities</b>	<b>4,218,158</b>	<b>4,601,627</b>
<b>Total liabilities</b>	<b>19,092,860</b>	<b>19,873,921</b>
<b>Minority interest</b>	<b>0</b>	<b>0</b>
<b>Shareholders' equity</b>		
Share capital	6,467,414	6,467,414
Additional paid-in capital	36,798,418	36,798,418
Treasury stock	(18,033)	(18,033)
Retained earnings	616,974	934,197
Accumulated other comprehensive income	(195,986)	(145,939)
<b>Total shareholders' equity</b>	<b>43,668,787</b>	<b>44,036,057</b>
<b>Total liabilities and shareholders' equity</b>	<b>62,761,647</b>	<b>63,909,979</b>

Negative figures are

# Consolidated Statements of Cash Flows



	01.01.02- 30.06.02 EUR	01.01.01- 30.06.01 EUR
Net income / loss	(317,223)	(289,382)
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation on noncurrent assets	1,521,594	1,688,703
Change in minority changes	o	o
Income from associates	o	o
<b>Change in assets and liabilities:</b>		
Change in accrued expenses	(57,435)	1,927,042
Change in deferred taxes	(253,604)	(46,273)
Change in other assets	2,515,431	(1,685,806)
Change in other liabilities	(399,724)	785,994
<b>Net cash from operating activities</b>	<b>3,027,039</b>	<b>2,380,278</b>
Investment in noncurrent assets	(2,747,735)	(2,249,233)
Asset disposals	25,675	3,038
Change in investments	(694,304)	3,403,117
<b>Net cash from financing liabilities</b>	<b>(3,416,364)</b>	<b>1,156,922</b>
Change in financial liabilities	(383,468)	(385,189)
Additional paid-in	o	o
Purchase of treasury stock	o	(2,470)
Cumulate other comprehensive income	(5,862)	40,000
<b>Net cash from financing activities</b>	<b>(389,330)</b>	<b>(347,659)</b>
<b>Net change in cash and cash equivalents</b>	<b>(778,655)</b>	<b>3,189,542</b>
Translation adjustments	(44,186)	(1,311)
Cash and cash equivalents at beginning of period	6,947,856	3,842,471
Cash and cash equivalents at end of period	6,125,015	7,030,702

## Statements of Changes in Consolidated Shareholders' Equity

	2002 EUR	2001 EUR
Shareholders' equity as of January 1	44,036,057	46,144,217
Net income / loss	(317,223)	(289,382)
Treasury stock	o	(2,470)
Unrealized income / losses on security transactions	(5,862)	40,000
Translation adjustments	(44,186)	(1,311)
Shareholders' equity as of June 30	43,668,787	45,891,055

## Segment Reporting

	01.01.02 - 30.06.02 Tsd. EUR	01.01.01 - 30.06.01 Tsd. EUR
<b>Consulting*</b>		
Revenues	25,205	24,141
Costs of revenues	17,628	16,767
Gross profit	7,577	7,374
*incl. Hosting	371	318
<b>Products</b>		
Revenues	3,939	2,368
Costs of revenues	1,274	672
Gross profit	2,665	1,696

shown in parentheses.



# *Financial Calendar 2002*

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