



Expert consulting and software products  
for the support of business processes  
across our customer's entire value chain.

Germany · Italy · Japan · New Zealand · Portugal · Singapore · Spain · USA



# REALTECH Company Profile

REALTECH AG is an international company offering consulting services and software products for the support of business processes across its customers' entire value chain. The focus of its work is on the minimization of the administrative hassles associated with IT operation, the optimization and consolidation of existing IT infrastructures, and the monitoring and optimization of mission-critical processes. ***The success of REALTECH AG is based on two integrated business units: REALTECH Software and REALTECH Consulting.***

**REALTECH Consulting** assists companies in making the best use of SAP NetWeaver and supports them in their transition to a service-oriented architecture (SOA). IT systems able to map business processes, cost-efficiency, and the secure operation of SAP systems are its main priorities. Along every step of the way REALTECH provides its customers with the technology and process-related services they need to achieve their business objectives, offering invaluable support when it comes to the step-by-step introduction of new technologies.

REALTECH's theGuard! suite of solutions enables companies to effectively monitor their IT landscapes. Fully customizable views guarantee that individual users get exactly the information they need.

Administrators, for example, can stay on top of the current network status while senior managers are given the means to assess the performance of their IT-enabled business processes.

## ***End-to-End IT Consulting: Strategy, Implementation, and Operation***

The focus of our consulting services is on:

### **SAP Strategy Consulting**

- SAP strategies
- Sourcing strategies
- Request for proposals
- Architecture consulting
- IT management consulting

### **Business Solutions**

- Management cockpit
- Supplier management
- Governance, risk and compliance
- Integrated planning
- Self-service portals

### **SAP Technology Consulting**

- SAP upgrades and migrations
- Operational optimization
- Administration and support
- Outsourcing and outtasking
- Virtualization
- IT service provider management

## ***A True Added Value for SAP Systems***

SAP-centric application lifecycle management solutions give companies the tools they need to plan and reliably implement development processes across all systems and applications. They improve the quality of applications and help companies ensure system stability and auditability.



## ***Satisfied Customers***

More than 2,000 companies from all industries have already chosen REALTECH to provide services and technologies. Its international customers include companies such as Atlas Elektronik, Andreas Stihl, AstraZeneca, Bauer Verlagsgruppe, Deutsche Post, ENI, Fujisawa Deutschland, John Deere, Lufthansa CityLine, Merz, MTU Friedrichshafen, Osram, Pirelli, Rhein Chemie Rheinau and SICK.

## ***About REALTECH***

Founded in 1994 in Walldorf near Heidelberg, Germany, REALTECH has been listed on the German stock exchange since 1999 (Prime Standard, ISIN: DE0007008906, ticker symbol: RTC). Today, REALTECH has four offices in Germany, as well as subsidiaries in Europe, the Asia/Pacific region, and North America. In fiscal 2009, the company posted revenues of more than 61 million and had about 670 employees.

## ***Managing Systems, Processes, and Applications***

**REALTECH Software** develops and sells software solutions to customers throughout the world, serving the following fields:

- Business process management
- Business service management
- IT service management
- Configuration management
- Application lifecycle management
- SAP-centric solutions